

Message Text

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ACTION COME-00

INFO OCT-01 NEA-09 ISO-00 EB-05 STR-04 TRSE-00 SCI-01

AGR-03 CIAE-00 INR-10 NSAE-00 RSC-01 DRC-01 /035 W

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R 171151Z JUN 74

FM AMEMBASSY ISLAMABAD

TO SECSTATE WASHDC 5297

INFO AMCONSUL KARACHI

AMCONSUL LAHORE

UNCLAS ISLAMABAD 5823

E.O. 11652: N/A

TAGS: BEXP, PK

SUBJ: PROPOSED FY-1976 TRADE EVENT SCHUDULE

REF: A-4479 DATED 6/4/74

EMBASSY HAS CONSULTED WITH CONGENS KARACHI AND LAHORE AND
CONSENSUS OF OUR VIEWS ON PROPOSED FY-76 TRADE MISSIONS FOLLOWS:

-- TRADE MISSION - SPECIALIZED CHEMICAL PLANT MACHINERY AND
EQUIPMENT. IT IS DOUBTFUL AT PRESENT WHETHER SENDIMG THIS
TRADE MISSION TO PAKISTAN WOULD BE USEFUL. PAKISTAN PLANS
TO ERRECT SEVERAL NEW FERTILIZER PLANTS AND A NEW PETROLEUM
REFINERY OVER THE NEXT SEVERAL YEARS, WITH FUNDS COMING
FROM VARIOUS INTERNATIONAL BANKS AND FROM PRIVATE INVESTORS.
THESE NEW PLANT PROJECTS ARE HOWEVER LIKELY TO BE BUILT ON
BASIS OF INTERNATIONAL TENDERS. SOME EXISTING GOVERNMENT
AND PRIVATE FERTILIZER PLANTS WRE VERY TENTATIVELY CON-
R SIDERING EXPANSION BUT WE ARE NOT SURE TRADE MCSSION WOULD
NECESSARILY BE HELPFUL IN LANDING THEIR ORDERS.

-- TRADE MISSION - LEATHER FINISHING MACHINERY, ETC. CONGEN
LAHORE IS CURRENTLY DOING MARKET STUDY ON THIS FIELD.
THEIRS AND OUR PRELIMINARY CONCLUSION IS THAT A LEATHER
TRADE MISSION WOULD BE VERY USEFUL. PAKISTAN HAS A
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SIGNIFICANT SHOE INDUSTRY, AND IS ENCOURAGING LEATHER

EXPORTS.

-- TRADE MISSION - PULP PAPER MACHINERY. PAKISTAN FORMERLY
DEPENDED ON BANGLADESH FOR MOST OF ITS DOMESTIC PAPER
PRODUCTION. THERE IS VERY LITTLE PAPER AND PULP PRODUCTION
PRESENTLY IN THIS COUNTRY. WHEN TRADE IS RESUMED BETWEEN
PAKISTAN AND BANGLADESH WE ANTICIPATE THAT BANGLADESH MAY
AGAIN SUPPLY PAKISTAN WIZH MOST OF ITS REQUIREMENTS. WE
DOUBT THEREFORE THAT A TRADE MISSION IN THIS AREA WOULD BE
WORTHWHILE.
BYROADE

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